# APPLICABLE PRICING SUPPLEMENT

#### Investec Bank Limited

(Incorporated with limited liability under Registration Number 1969/004763/06 in South Africa) Issue of ZAR363,300,000 (three hundred and sixty three million and three hundred thousand Rand) Senior Unsecured Notes

#### Under the stock code IBL48

# Under its ZAR40,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions ("Terms and Conditions") set forth in the Programme Memorandum dated 12 February 2003 (the "Programme Memorandum"). This Applicable Pricing Supplement must be read in conjunction with the Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

ESCI	RIPTION OF THE NOTES	Investec Bank Limited
	Issuer	Senior Unsecured
.	Senior Notes or Subordinated Notes	Senior Oriscollos
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3.	Tranche Number	IBL48  ZAR363,300,000 (three hundred and sixty three million and three hundred
	Series Number	
4.	Aggregate Principal Amount of Tranche	
		thousand Rand)
		Floating Rate
5.	Interest/Payment Basis	Registered Notes
6.	Form of Notes	N/A
7.	Automatic/ Conversion from one Interest	
	Basis to another	28 May 2013
8.	Issue Date	Johannesburg
9.	Business Centre	N/A
10.	Additional Business Centre	ZAR1,000,000
11	. Principal Amount per Note	ZAR1,000,000
12	Carl Denomination	



		101.45309%
3.	Issue Price	19 March 2013
4.	Interest Commencement Date	19 March 2016
15.	Maturity Date	ZAR
16.	Specified Currency	Following Business Day
17.	Applicable Business Day Convention	Issuer
18.	Calculation Agent	Issuer
19.	Paying Agent	100 Grayston Drive, Sandown, Sandto
20.	Specified office of the Paying Agent	Issuer
21.	Transfer Agent	100% of Principal Amount
22.	Final Redemption Amount	

# PARTLY PAID NOTES

L W	I L Min	
23.	Amount of each payment comprising the	N/A
1	Issue Price  Date upon which each payment is to be	N/A
24.	, Netoholder	\
25.	Consequences (if any) of failure to make any	N/A
	such payment by Noteholder  Interest Rate to accrue on the first and	
26.	Interest Rate to accide on subsequent instalments after the due date for	
	payment of such instalments	

### INSTALMENT NOTES

INSTALMENT NOTES		
<ul><li>27. Instalment Dates</li><li>28. Instalment Amounts percentage of the Amount of the Notes)</li></ul>	aggregate Principal	

#### FIXED RATE NOTES

FIXED RATE NOTES	
29. (a) Interest Rate(s)	N/A

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(b) Interest Payment Date(s)  (c) Initial Broken Amount	
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### FLOATING RATE NOTES

	(a) Interest Payment Date(s)	19 June, 19 September, 19 December
).	(a) Interest Payment Bats(-)	and 19 March, the first Interest
		Payment Date being on 19 June 2013.
		from and including the applicable
	(b) Interest Period(s)	Interest Payment Date and ending on
		but excluding the following Interest
		Payment Date, the first Interest Period
		semmencing UII are
		Commencement Date and ending on
		the day before the next Interest
		Payment Date
	Definitions of Business Day	<b>("</b>   '
	different from that set out in Conditi	on
	1)	3 month ZAR-JIBAR-SAFEX
<u> </u>	(d) Interest Rate(s)	
	Interest Rate	N/A
\_	Interest Rate	N/A
	(f) Maximum interest via	d of Day Count Fraction is Actual/365
	(g) Other terms relating to	tion,
	calculating interest (e.g., Day Count Fractional Country of the different	from
	rounding up provision, if different	
	- "" - " 0 2)	D. termination
-	31. Manner in which the Interest Rate is t	
	determined	100 bps (one hundred basis points)
}	32. Margin	

	be added to the Reference Rate
	DO GOTT
. If ISDA Determination	N/A
(a) Floating Rate	N/A
(b) Floating Rate Option	N/A
(c) Designated Maturity	N/A
(d) Reset Date(s)	- designated
4. If Screen Determination  (a) Reference Rate (including releval period by reference to which the Interest Rate	ant ZAR-JIBAR-SAFEX with a designated maturity of three months
is to be calculated)  Interest Determination Date	(s) 19 June, 19 September, 19 December
(b) Interest Bottom (c) Relevant Screen Page and Refere	Pauters page SAFEX MNY MKT cod
determines	nsert Perest
Rate/Margin/Fall back provisions  A bulgion Agent (if not the Issuer)	N/A
36. Calculation Agent	

# MIXED RATE NOTES

	riod(s) during which the interest rate for Mixed Rate Notes will be (as applicable)	
tha	(a) Fixed Rate Notes  (b) Floating Rate Notes  (c) Indexed Notes  (d) Other Notes  The interest rate and other pertinent details are set out under the headings relating to the applicable forms of Notes	N/A N/A N/A N/A

# ZERO COUPON NOTES

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38. (a) Implied Yield N/A

#### INDEXED NOTES

		Type of Indexed Notes	N/A
9.	(a)	Type of indexed treatment to which	N/A
	(b)	Index/Formula by reference to which Interest Rate/Interest Amount (delete	
		as applicable) is to be determined	N/A
	(c)	Manner in Willott the	
		Rate/Interest / Williams	
		applicable) is to be determined	N/A
	(d)	Interest Period(s)	N/A
	(e)	Interest Payment Date(s)	N/A
	(f)	Calculation Agent (if not the Issuer)	N/A
	(g)	Provisions where calculation by reference to Index and/or Formula is	
		impossible or impracticable	

# **EXCHANGEABLE NOTES**

<ul> <li>40. Mandatory Exchange applicable?</li> <li>41. Noteholders' Exchange Right applicable?</li> <li>42. Exchange Securities</li> <li>N/A</li> <li>N/A</li> </ul>	EXCH	ANGLAS	
Evolunce Securities		Mandatory Exchange applicable?  Noteholders' Exchange Right applicable?	N/A
43. Manner of determining Exercises N/A	42.	Exchange Securities  Manner of determining Exchange Price	N/A
<ul><li>44. Exchange Period</li><li>45. Other</li></ul>	44.	Exchange Period	

#### OTHER NOTES

OIHE	K NO 120
1	If the Notes are not Partly Paid Notes, Instalment Notes, Fixed Rate Notes, Floating Rate Notes, Mixed Rate Notes, Zero Coupon Notes or Indexed Notes, or if the Notes are a combination of any of the aforegoing, set out the relevant description and any additional Terms and Conditions relating to such Notes

# PROVISIONS REGARDING REDEMPTION/ MATURITY

OAISION2 KERYINA	
Prior consent of Registrar of Banks required	lo
(a) Optional Redemption Date(s)  Optional Redemption Amount(s) and	N/A N/A
(b) Optional Reserved  method, if any, of calculation of such amount(s)  (c) Minimum Period of Notice (if different to Condition 11.3)	N/A
(d) If redeemable in part:  Minimum Redemption Amount(s)  Higher Redemption Amount(s)	N/A N/A
(e) Other terms applicable on Redemption  49. Redemption at the option of the Noteholders:	
if yes:  (a) Optional Redemption Date(s)  (b) Optional Redemption Amount(s) and method, if any, of calculation of such	N/A N/A

(c) Minimum period of notice (if different to Condition 11.4)  (d) If redeemable in part:  Minimum Redemption Amount(s)  Higher Redemption Amount(s)  (e) Other terms applicable on Redemption  (f) Attach pro forma put notice(s)  Early Redemption Amount(s) payable or redemption for taxation reasons or on Ever of Default (if required): If no insert:  (a) amount payable; or	N/A
 of Default (if required): If no insert.	

#### GENERAL

GENERAL	
51. Qualification of Notes as Secondary Capital	No
ander the Banks Act, 1990	
52 Qualification of Notes as Tertiary Capital	
L Ponks Act 1990	st No
under the balks 705, 153. Condition 6.4 to apply (deferral of interest 153.	
and principal payments)?  54. Additional selling restrictions	N/A ng ZAG000104001
54. Additional Securities Numberin	ng   ZAG000104001
(ISIN)	IBL48
(b) Stock Code	The Interest Rate Walker
56. Financial Exchange	Johannesburg Stock Exchange
57. If syndicated, names of managers	N/A
attached? If yes, number	of No
58. Receipts attached	N/A
attached? If yes, number	r of No
59. Coupons attention	





	N/A
Coupons attached  Talons attached? If yes, number of Talons	ons No
,	N/A
attached	sue N/A
attached  61. Credit Rating assigned to Notes as at Iss	
Date (if any)	oons N/A
Objection of Receipts	1
prohibited as provided in Condition 16.4?	a are N/A
63. Governing law (if the laws of South Africa	
N/A)	N/A
64. Other Banking Jurisdiction	N/Δ
65. Surrendering of Notes	(4) 8 June, 8 September, 8
66. Last Day to Register	December and 8 March, which
00.	shall mean that the Register Will
	he closed from 9 June, 9
	Sentember, 9 December and 9
	March to the next applicable
	Interest Payment Day;
	(a) Should an early redemption
	occur in terms of Conditions
	11.2 or 14, then 11 days prior to
	the actual redemption date,
	which means that the Register
	shall be closed on the date that
	is 10 days prior to the actual
	redemption date.
67. Other Provisions: For purposes of	the IBL48
67. Other Provisions. To part the following clause shall be add	led as an
additional Event of Default for pu	urposes of
	table does of the
Condition 14.1:	(i) any Financial Indebtedness of the
Cross Default of the Issuer	Issuer is not paid when due of
	within any originally applicable





grace period;

- (ii) any such Financial Indebtedness becomes (or becomes capable of being declared) due and payable prior to its stated maturity otherwise than at the option of the Issuer or (provided that no event of default, has described, howsoever occurred) any person entitled to such Financial Indebtedness; or
  - (iii) the Issuer fails to pay when due any amount payable by it under any Financial any of guarantee Indebtedness;

provided that the amount of Financial Indebtedness referred to in sub paragraph (i) and/or sub paragraph (ii) above and/or the any under payable amount to referred guarantee subaragraph (iii) above individually or in the aggregate exceeds 2.5% Consolidated Issuer's the of Net Worth (or Tangible equivalent in any other currency or currencies).

For purposes of the above clause the following definitions will apply:

(a) "Financial Indebtedness" means any indebtedness of any person for money borrowed or raised including anv limitation) (without indebtedness for or in respect of:





- (i) amounts raised by acceptance under any acceptance credit facility;
- (ii) amounts raised under any note purchase facility;
- (iii) the amount of any liability in respect of leases or hire purchase contracts which would, in accordance with applicable law and generally accepted accounting principles, be treated as finance or capital leases;
  - (iv) the amount of any liability in respect of any purchase price for assets or services the payment of which is deferred for a period in excess of 90 days; and
  - (v) amounts raised under any other transaction (including, without limitation, any forward sale or purchase agreement) having the commercial effect of a borrowing.
  - (b) "Capital Stock" means any shares, interests, right to purchase, warrants, options, participations or other equivalent of or interests (however designated) in equity of the Issuer, including any Preferred Stock, but excluding any debt securities convertible to such equity;
    - (c) "Consolidated Tangible Net





Worth" means the amount (including any share premium) for the time being paid up or credited as paid up on the issued Capital Stock of the Issuer:

plus the amount standing to the credit, or, as the case may be, minus the amount standing to the debit of the capital and revenue reserves of the Issuer and its subsidiaries but excluding any amounts attributable to goodwill and other intangible assets; and

plus any amount standing to the credit, or, as the case may be, minus any amount standing to the debit of the consolidated profit and loss account of the Issuer and its subsidiaries excluding the effect of any write-off or amortisation in relation to intangible assets or goodwill on the consolidated profit and loss account,

and in each case as shown in, or otherwise calculated by reference to the latest Statutory Consolidated Accounts;

(d) "Preferred Stock" means Capital
Stock of any class or classes
(however designated) which is
preferred as to the payment of
dividends or distributions, or as to
the distribution of assets upon any
voluntary liquidation or dissolution





70. Credit Rating Private Placement
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The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum and Pricing Supplement contains all information required by law and the JSE Listings Requirements. The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, Pricing Supplements and the annual financial report, the amendments to the annual financial report or any supplements from time to time, except as otherwise stated therein.

otherwise stated therein.

Application is hereby made to list this issue of Notes pursuant to the approval of the ZAR40,000,000,000 Domestic Medium Term Note Programme of Investec Bank Limited as from 28 May 2013.

# INVESTEC BANK LIMITED

Issuer

Authorised Signatory, And Date: 28/5/2013

ARotha

Authorised Signatory
Annexie Bathe
Date: 28 5 2013

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